## OFFERING MEMORANDUM

# CUSHMAN & WAKEFIELD



WE ARE THE CENTER OF RETAIL

# 5961 & 5971 N. ORACLE ROAD

Two Tenant Retail Property for Sale | Tucson, Arizona 85705



For more information, please contact: **Greg Furrier** / Principal, Retail Properties / gfurrier@picor.com / +1 520 546 2735

PICOR Commercial Real Estate Services 5151 E. Broadway Blvd, Suite 115 Tucson, Arizona 85711 phone: +1 520 748 7100 picor.com



## **Investment Highlights**

- Net Operating Income \$67,177
- Both tenants recently extended their leases showing their commitment to the property
- Tenant occupancy is 100% with replaceable rents
- Located along major retail corridor, at signalized intersection
- · Quality construction, flexible design elements
- Stable cash flow
- Leslie's Pool has been a tenant since 1989









### Location

5961 & 5971 N. Oracle Road Tucson, Arizona 85704

## **Building Size**

5,709 SF Multi-Tenant building

#### Parcel

29,674 SF of land. Pima County Tax Assessor's parcel number 102-21-006A

#### Access

Ingress and egress to the property is exceptional with primary entry point from Oracle Road.

#### Condition

This is a well maintained and in excellent overall condition.

## **Zoning**

The property is zoned CB-1, (Local Business Zone)

## **Parking**

24 surface spaces

### Age

The building was built 1978



## **NEIGHBORHOOD DEMOGRAPHICS**





TOTAL RETAIL **EXPENDITURE** 

1 Mile	5,873	\$80,742	2,750	\$87.7 M
3 Miles	73,250	\$81,288	42,350	\$946.96 M
5 Miles	180,076	\$77,066	92,137	\$2.22 B

HOUSEHOLD INCOME POPULATION

8/30/2021





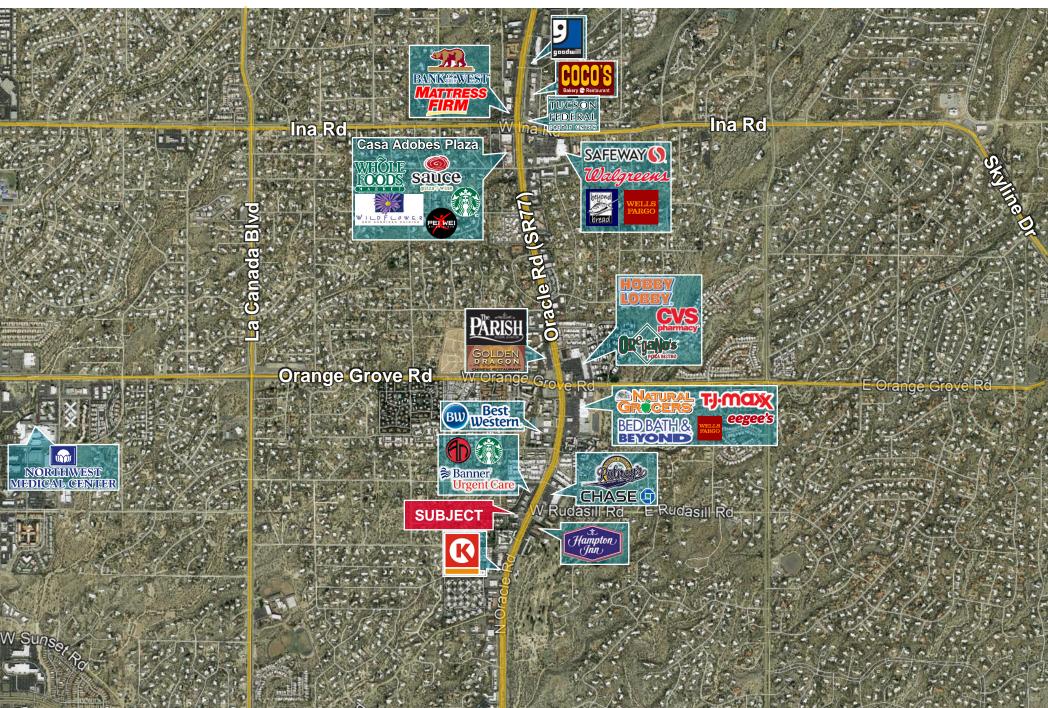
Suite	Tenant	Total Occupied	Size (SF)	Lease Term Expiration	Options	Monthly Base Rent	Annual Base Rent	Rent Increases	Next Rent Increase
5971 N. Oracle Rd	Leslie Pools	63.15%	3,608 SF	4/13/2022	(3) - 5 years	\$4,950.00	\$59,400	None	-
5961 N. Oracle Rd	OM Yoga	36.85%	2,101 SF	9/30/2025	(1) - 5 years	\$2,822.33	\$33,868	None	Option Term 4%
Total		100%	5,709			\$7,772.33	\$93,267		

Property Operating					
Net Operating Income	\$67,177				
Capitalization Rate	7%				
Purchase Price	\$959,671				
Price Per Sq Ft	\$168.09				





8/30/2021





**Greg Furrier** Principal | Retail Properties Direct +1 520 546 2735 gfurrier@picor.com

#### **Profile**

Greg Furrier, a lifelong Tucsonan, has been active in commercial real estate since 1985. He joined CB Commercial in 1986 as a retail sales and leasing specialist. Greg earned CB's Rookie of the Year award in 1987, and distinguished himself as one of the top five producers within the Tucson office, as well as the top producing retail broker every year while at CB Commercial. He joined Cushman & Wakefield | PICOR in 1996 and focuses on landlord and tenant representation. Greg has been the top producing retail broker most every year since joining PICOR and has received many company awards, including top overall producer and Presidents Award for Excellence.

Greg has been involved with the local family-owned Western Tire Centers, Inc. His experience in virtually every position -- from warehouse employee to store manager -- served as the foundation for Greg's highly successful sales career.

#### **Affiliations And Achievements**

- Goodwill Industries of Southern Arizona Past Board President
- Western Tire Centers, Inc. Board of Directors
- COPE Behavioral Health Organization Past Board President
- International Council of Shopping Centers (ICSC) Organization
- Urban Land Institute Member

#### **Education**

- University of Arizona Tucson, AZ
- Bachelor of Science Finance and Real Estate

#### **Partial Client List**

Selected Sales Institutional Sellers

- · Bank of America
- · Bank of Orient
- Chase Bank
- Humana
- Wells Fargo Bank
- New West Federal
- · Corporate Life Company
- Metropolitan Life
- Firestone
- · Sun Life of Canada

#### Selected Tenant / Buyer Representations

- Starbucks
- Boston Market
- Einstein Bagels
- Computer City
- Industries
  - · Family Dollar Stores

Goodwill

- Just for Feet
- Beauty Brands
- Skechers

- - Burger King
  - Golden Corral
  - Wendy's
  - Old Chicago Restaurants
  - · Tony Roma's Restaurants
  - Subway
  - Public Storage
  - Walgreens
  - Smashburger

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