

**OFFERING MEMORANDUM** 

Treat Apartments 2450-2466 N. Treat Ave. Tucson AZ 85716



**MULTI-FAMILY TEAM** 



#### **MULTI-FAMILY TEAM**

#### **ALLAN MENDELSBERG**

Principal, Multi-Family Team

D +1 520 546 2721

M +1 520 490 2113

amendelsberg@picor.com

#### **JOEY MARTINEZ**

Principal, Multi-Family Team

D +1 520 546 2730

M +1 520 668 3858

jmartinez@picor.com

PICOR Commercial Real Estate Services 5151 E. Broadway Blvd, Suite 151 Tucson, Arizona 85711 | USA Main +1 520 748 7100 picor.com | multifamily.com

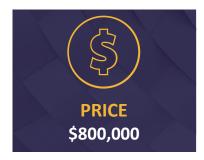
#### **DISCLAIMER**

©2025 Cushman & Wakefield | PICOR. All rights reserved. Artificial intelligence (AI) may have been used in the drafting or creation of this document. The information contained in this communication is strictly confidential. This information has been obtained from sources believed to be reliable but has not been verified.

NO WARRANTY OR REPRESENTATION, EXPRESS OR IMPLIED, IS MADE AS TO THE CONDITION OF THE PROPERTY (OR PROPERTIES) REFERENCED HEREIN OR AS TO THE ACCURACY OR COMPLETENESS OF THE INFORMATION CONTAINED HEREIN, AND SAME IS SUBMITTED SUBJECT TO ERRORS, OMISSIONS, CHANGE OF PRICE, RENTAL OR OTHER CONDITIONS, WITHDRAWAL WITHOUT NOTICE, AND TO ANY SPECIAL LISTING CONDITIONS IMPOSED BY THE PROPERTY OWNER(S). ANY PROJECTIONS, OPINIONS OR ESTIMATES ARE SUBJECT TO UNCERTAINTY AND DO NOT SIGNIFY CURRENT OR FUTURE PROPERTY PERFORMANCE.



### **PROPERTY INFORMATION**











LOCATION:	2450-2466 N. Treat Ave. Tucson AZ 85716	LANDSCAPING:	Large shade trees, palm trees, desert plants, & shrubbery	
SITE AREA:	0.51 Acres   22,076 Square Feet		Electricity: Tucson Electric (Tenant) Gas: Southwest Gas (Tenant)	
RENTABLE SF:	6,010 RSF	UTILITIES:	Water: City of Tucson (Owner) Sewer: City of Tucson (Owner) Trash: City of Tucson (Owner)	
ASSESSOR PARCEL NUMBER:	112-07-495D		Electric: Individual	
ZONING:	R-2, City of Tucson	METERING	Gas: Individual Water/Sewer/Trash: Master-metered Hot Water: Individual	
ACCESS:	Ingress/egress	HEATING/COOLING:	EVAP	
PARKING:	~ 10 spaces			
ROOF/STORIES:	Pitched cool roof/1 story	construction:	Wood Framing/siding	
YEAR BUILT:	1976	FINANCING:	ATTRACTIVE SELLER FINANCING	

### **PROPERTY HIGHLIGHTS**





- ATTRACTIVE SELLER FINANCING
- Value-add opportunity
- Prime location Near Grant Rd. & Tucson Blvd.
- Fenced yards for most units
- Lush desert landscaping
- Ample parking for tenants



### **UNIT HIGHLIGHTS**

- High occupancy property
- Below market rents
- Large 3BD/1.5 house
- Individually metered for electric & gas
- Owner pays water/sewer/trash
- Opportunity to upgrade units to AC

# **SURROUNDING AREA**



### **INVESTMENT SUMMARY**

Treat Apartments is located in North Central Tucson just minutes from the Campbell shopping plaza & Culinary Dropout. This ideally located asset presents a fantastic value-add investment opportunity. In addition, the Seller is willing to offer attractive Seller Financing for qualified investors. This will allow a potential purchaser time to renovate the complex, increase the operations and financials, & stabilize the asset while still keeping monthly debt costs low.

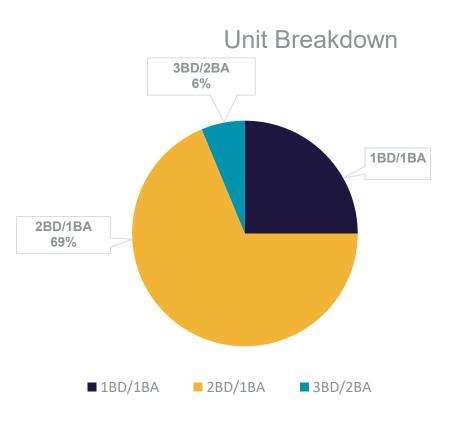
Comprised of 9-units Treat Apartments is made up of - (1) Studio, (7) 1bd/1bas, & (1) 3bd/1.5ba house. With a diverse unit mix, the complex is positioned to attract a broader tenant demographic, expanding its outreach and occupancy potential. Additionally, there is significant potential to increase the Net Operating Income (NOI) through interior renovations, rental rate adjustments, and aggressive leasing efforts. Currently, units are rented below market rate, creating a strong value-add opportunity for investors to raise rents as leases expire. Electric and gas utilities are individually metered and paid directly by tenants, while water, sewer, and trash expenses are covered by the owner. The exterior amenities include ample and open parking for tenants and guests, as well as some units having fenced backyards and patios to enhance comfort and security.

Situated near the Campbell Shopping Plaza & the redevelopment intersection of Grant Rd. & Tucson Blvd, Treat Apartments provides convenient access to shopping, dining, and entertainment options. This high retail landscape not only enriches the lifestyle of residents but also offers employment opportunities in close proximity to the community. With its investment potential, attractive debt via seller financing, and prime location, Treat Apartments offers a promising opportunity for investors.



### **RENT ROLL ANALYSIS**

					Current Avg. Rent		Pro Forma Market Rent		
Unit Description	# of Units	% of Total	SqFt Per Unit	Total Rentable SqFt	Per Unit	Per Month	Per Unit	Per Month	Per SqFt
Studio	1	11%	350	350	\$550	\$550	\$725	\$725	\$2.07
1BD/1BA	2	22%	508	1,016	\$625	\$1,250	\$850	\$1,700	\$1.67
1BD/1BA	2	22%	547	1,094	\$687	\$1,374	\$875	\$1,750	\$1.60
1BD/1BA	3	33%	600	1,800	\$708	\$2,124	\$900	\$2,700	\$1.50
3BD/1.5BA	1	11%	1750	1,750	\$995	\$995	\$1,300	\$1,300	\$0.74
Total/Average (Monthly) Annual	9	100%	668	6,010	\$699	\$6,293 \$75,516	\$908	\$8,175 \$98,100	\$1.36





### **FINANCIAL ANALYSIS**

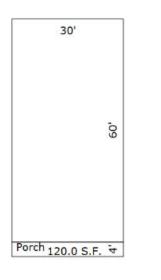
Income Statement	Marketing Pro Forma	Pro Forma Per Unit	T-12 Actuals	T-12 Actuals Per Unit
RENTAL INCOME			 	
Gross Market Rent	\$98,100	\$10,900		
Vacancy Loss	-\$5,886	-6.0%	i ! !	
Concessions & Bad Debt	-\$1,962	-2.0%		
Net Rental Income	\$90,252	\$10,028	\$69,670	\$7,741
RUBS	\$2,700	\$300		\$0
Other Income	\$1,000	\$111	\$200	\$22
TOTAL INCOME	\$93,952	\$10,439	\$69,870	\$7,763
OPERATING EXPENSES				
General & Administrative	\$500	\$56	i ! !	\$0
Professional Fees	\$500	\$56	\$390	\$43
Repairs & Maintenance & Turnover	\$8,000	\$889	\$10,203	\$1,134
Contract Services	\$1,200	\$133	\$2,810	\$312
Utilities	\$7,250	\$806	\$7,018	\$780
TOTAL VARIABLE	\$17,450	\$1,939	\$20,421	\$2,269
Property Taxes	\$5,078	\$564	\$5,382	\$598
Property Insurance	\$8,100	\$900	\$9,650	\$1,072
Management Fee	\$7,516	8%	\$6,979	10%
Reserves	\$2,250	\$250		
TOTAL EXPENSES	\$40,394	\$4,488	\$42,432	\$4,715
NET OPERATING INCOME	\$53,558	\$5,951	\$27,438	\$3,049

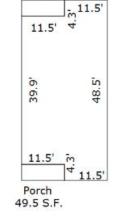
Stabilized Market Analysis				
Value	\$800,000			
Per Unit	\$88,889			
Per Square Foot	\$133.11			
Cap Rate				
T-12 Actuals	3.43%			
Marketing Pro Forma	6.69%			

Proposed Seller Financing Terms			
Loan to Value:	~70%		
Down Payment:	~30%		
Interest:	~5.5%		
Term: ~2-4 Years			
Payment Type: Interest only			

### **PROPERTY LAYOUT**

### 112-07-495D 2450 N TREAT AV



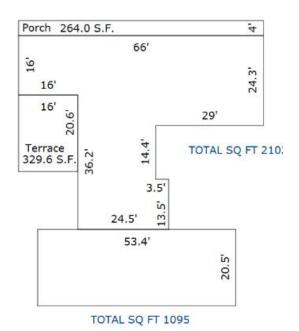


Porch

49.4 S.F.

TOTAL SQ FT 1800



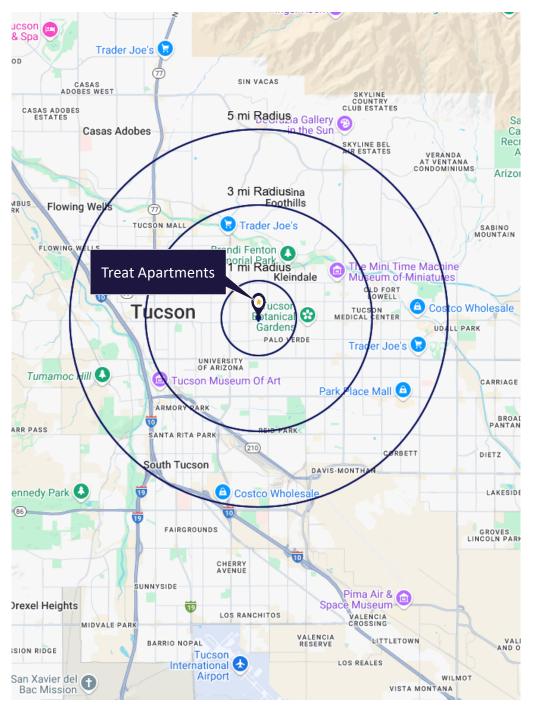


#407 02/2017 DRAWN FROM PRC

### TRADE MAP



### **DEMOGRAPHIC OVERVIEW**



#### 2025 DEMOGRAPHIC OVERVIEW

	1 MILE	3 MILES	5 MILES
POPULATION	16,229	138,746	280,878
HOUSEHOLDS	7,946	65,640	128,193
AVG HOUSEHOLD INCOME	\$78,775	\$71,186	\$78,217
DAYTIME POPULATION	5,390	66,797	165,332
RETAIL EXPENDITURE	\$327.45 M	\$2.46 B	\$5.22 B

#### 2030 DEMOGRAPHIC PROJECTIONS

	1 MILE	3 MILES	5 MILES
POPULATION	15,823	138,657	279,516
HOUSEHOLDS	7,924	65,640	130,768
AVG HOUSEHOLD INCOME	\$77,372	\$69,862	\$76,563

#### TRAFFIC COUNTS VEHICLES PER DAY (VPD)

N. FLOWING WELLS RD.	29,153 VPD	(2024)
W. PRINCE RD.	25,013 VPD	(2024)

Cushman & Wakefield | PICOR 11 - 11 -

#### Treat Apartments 2450-2466 N. Treat Ave. Tucson, AZ 85716

# **EXTERIOR PHOTOS**









# **EXTERIOR PHOTOS**









# **INTERIOR PHOTOS**









# **INTERIOR PHOTOS**









# **AERIAL VIEW**



# **NORTH VIEW**



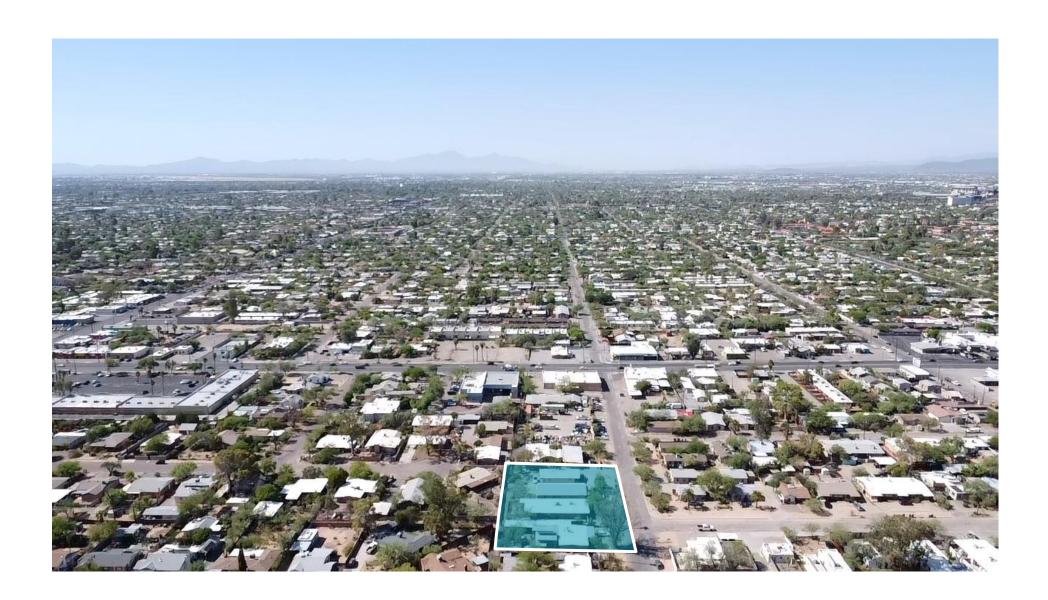
# **EAST VIEW**



# **WEST VIEW**



# **SOUTH VIEW**



#### Treat Apartments 2450-2466 N. Treat Ave. Tucson, AZ 85716

# **DRONE PHOTOS**









### ARIZONA: THE BEST STATE FOR BUSINESS

### **Quality Jobs Tax Credit\***

Provides up to \$9,000 of income or premium tax credits over a three-year period for each net new job to the state and concurrent qualifying capital expenditures.

### **Quality Facility Tax Credit\***

Provides **refundable income tax credits up to \$20,000** per qualifying net new job to eligible manufacturing companies that invest in one or more qualifying facilities.

### **Additional Depreciation\***

Accelerates depreciation to substantially reduce business personal property taxes.

### **Exemption for Machinery and Equipment & Electricity\***

Provides Transaction Privilege Tax (sales tax) and Use Tax exemptions.

### Research & Development Tax Credit\*

Provides an Arizona income tax credit for increased research and development activities conducted in this state. The R&D tax credit is equal to **24% of the first \$2.5 million in qualifying expenses, plus 15% of the qualifying expenses in excess of \$2.5 million**. Beginning in 2023, the tax credit rates will be 20% of the first \$2.5 million in qualifying expenses plus 11% of the qualifying expenses in excess of \$2.5 million.

#### **Diverse Workforce**

As one of the fastest growing megaregions in the U.S., the continuing in-migration of talent at all levels positively impacts the regional economy and translates into increased workforce availability. The local military installations have over 8,000 active airmen and provide a skilled veteran pool for businesses to tap.

Source: The Chamber of Southern Arizona

<sup>\*</sup> Source: AZCommerce.com

# **TUCSON MARKET OVERVIEW**

Treat Apartments 2450-2466 N. Treat Ave. Tucson, AZ 85716



1.08M



484,397
TOTAL
HOUSEHOLDS



35% COLLEGE EDUCATION



0.6%

POPULATION

GROWTH RATE



\$67,929
MEDIAN HOUSEHOLD
INCOME



4.7%
UNEMPLOYMENT
RATE



±56,544

UNIVERSITY OF ARIZONA TOTAL ENROLLMENT, 2025

- #2 MANAGEMENT INFORMATION SYSTEMS
- #8 SPACE SCIENCE
- #27 BEST BUSINESS SCHOOLS
- #47 MEDICINE
- #52 TOP PUBLIC SCHOOL
- #54 EDUCATION
- #69 UNDERGRAD ENGINEERING PROGRAMS
- #70 BESTCOLLEGES FOR VETERANS
- #115 GLOBAL UNIVERSITY

#### LARGEST EMPLOYERS

- 1. UNIVERSITY OF ARIZONA- 16,076
- 2. RAYTHEON MISSILE SYSTEMS- 13,000
- 3. DAVIS-MONTHAN AFB- 11,000
- 4. STATE OF ARIZONA 8,580

# RECENT INDUSTRY ARRIVALS & EXPANSIONS

- 1. AMAZON
- 2. CATERPILLAR SURFACE MINING & TECH
- 3. HEXAGON MINING
- 4. BECTON DICKINSON
- 5. AMERICAN BATTERY FACTORY



Sources: arizona.edu, suncorridorinc.com, US News & Report, Sites USA Cushman & Wakefield | PICOR 04/23/2025





TREAT APARTMENTS 2450-2466 N. Treat Ave. Tucson AZ 85716

#### **CONTACTS**

#### **ALLAN MENDELSBERG**

Principal, Multi-Family Team D +1 520 546 2721 M +1 520 490 2113 amendelsberg@picor.com

#### **JOEY MARTINEZ**

Principal, Multi-Family Team D +1 520 546 2730 M +1 520 668 3858 jmartinez@picor.com

#### **SUPPORT TEAM**

#### **LEXY PACHECO**

Multi-Family Team, Assistant D +1 520 546 2760 lpacheco@picor.com

PICOR COMMERCIAL REAL ESTATE SERVICES, INC 5151 E. BROADWAY BLVD, SUITE 115 | TUCSON, ARIZONA 85711 | WWW.PICOR.COM